

TEKNON
At Teknon, we're proud of the business partnerships we've cultivated. For us, each new opportunity represents a potential long-term relationship - not a short-term profit. With a diverse client base, Teknon has gained the knowledge and experience necessary to understand each customer's specific needs. That's why, for years, they keep coming back to us for their network solutions. Voice Data Video



Teknon places its customers at the forefront of technology. Our unique VOICE/VIDEO/DATA solutions include:

- *Network Design*
- *Network Implementation*
- *Systems Integration*
- *Network Support Services*



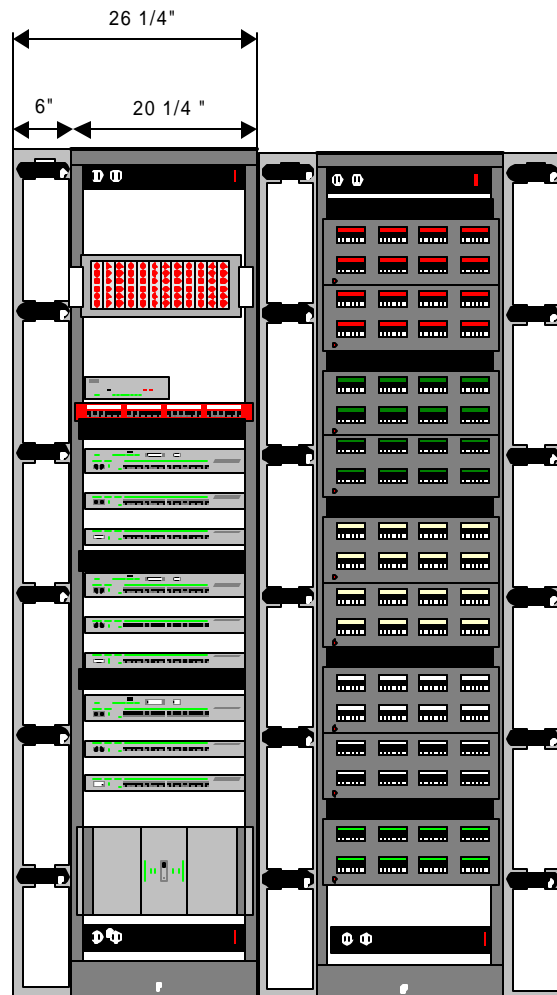
Teknon entered the market with a tremendous initial burst of energy in 1982. In just 24 months, we acquired the business of Good Samaritan Hospital in Portland, Oregon - University of Denver - University of Wyoming - and Hughes Aircraft. Not only did we gain knowledge and advance our expertise by completing these major projects (5,000 to 10,000 nodes); we quickly earned the respect of the industry.

Our core values, based on honest and professional craftsmanship as well as superior customer service, have been the cornerstone of our company for two decades.

Teknon's Design / Estimating Group has provided the customer with the best solutions to their communications systems. Whether projects are large or small Teknon will design a solid platform for your network systems to operate efficiently and effectively.



Teknon's Estimating Foundation starts with hiring experienced Registered Communication Distribution Designers (RCDD), that design solutions to be EIA/TIA and BICSI Standards compliant. Our professional designers will work to understand your company's specific needs and design a custom solution that works for you.



Design Services

- Consulting Services
- CAD Documentation/As-builds
- Design/Build Services
- Open Architecture, standards based communications infrastructure
- Call and Data Center design/planning
- Building distribution systems
- Campus distribution systems
- Fiber distribution design
- Communications space planning
 - (ER, IDF, MDF, etc.)
- Video/CCTV/CATV distribution and implementation design

At Teknon, Project Management is the key to our success for network implementation. From 100 nodes to 30,000 nodes, our project managers consistently deliver on time and under budget. Teknon has never missed a cut over - **Ever!**

ID	Task Name	Dec 16, '01														De			
		W	T	F	S	S	M	T	W	T	F	S	S	M	T		W	T	F
1	XYZ project																		
2	Order materials																		
3	Support structure																		
4	Fiber																		
5	Station cables																		
6	IDF build out																		
7	Terminations																		
8	Work station term																		
9	Testing																		
10	Documentation																		

With the experience Teknon has gained in the last 20 years, we've developed our own unique project management system -TIMS (Teknon Integrated Management System). TIMS involves pre-planning each task of every job, setting goals and then measuring those goals to determine exactly where we are each step of the way. More importantly, we communicate this progress to the customer so that they are fully informed. We also have quality control checks in place to ensure that customers always receive peak performance and the highest standards of professionalism.

Project Management

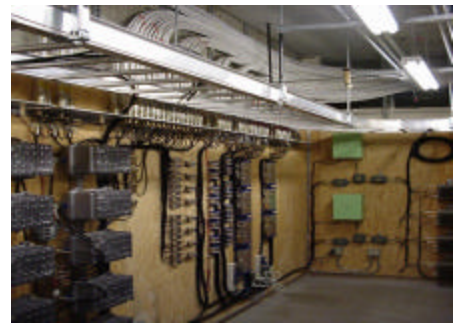
Teknon ensures a well organized and planned installation through all phases of the project. Teknon Project Managers conduct Pre-project planning meetings to insure that all resources and project details are known prior to the project start. Our goal is to exceed the quality goals and expectations of each and every customer.

Training

Teknon has a certified Bicsi trainer on staff, and invests 2.5% of our annual revenue on employee training. This training is focused on several specific manufacturers products, Bicsi standards, and customer service practices. This investment in labor resources increases the tenure of our technicians while providing the foundation for the quality craftsmanship that our customers expect.



Teknon Corporation's service department has only one goal: **To meet and surpass our customers' expectations.** We do that by providing the industry's highest quality and most professional service available. Our dedication to customer satisfaction has been proven by our ability to respond quickly to client needs.



Cabling Systems Services – Design and Installation

Horizontal and Backbone Cabling Pathways Systems – These systems consist of structures such as cable tray and j-hooks to conceal, protect, support and provide access to your cabling infrastructure

Backbone Distribution Systems – these systems consist of fiber and copper cabling and provide connections between your equipment rooms (ER's), telecommunications rooms (TR's) and telecommunications service entrance facilities. We can install these systems within your buildings and in your campus environment.

Horizontal Cabling Systems – these systems consist of category 3, category 5e, category 6 and fiber optic cabling and termination products installed between the telecommunications rooms (TR's) and the work areas.

Telecommunications and Equipment Rooms – these rooms provide connections between your Backbone and Horizontal systems and connections to your network and telephone equipment.

Fire stopping – we install fire stopping to reestablish the integrity of fire-rated structures when these barriers are penetrated by cable, cable trays, cable sleeves, conduits and innerducts.

Grounding and Bonding Systems – these systems consists of bonding and grounding specifically for telecommunications systems between telecommunications rooms and for the components within telecommunications rooms.

Paging Systems – for your office and manufacturing environment

CATV installations

Request for Proposal (RFP) Services – design and develop an RFP for your cabling system

Assistance with developing budgets and designs for voice, data, and video projects.

Audit of existing data, voice, and video cable infrastructure

Computer room design and strategic planning for future growth

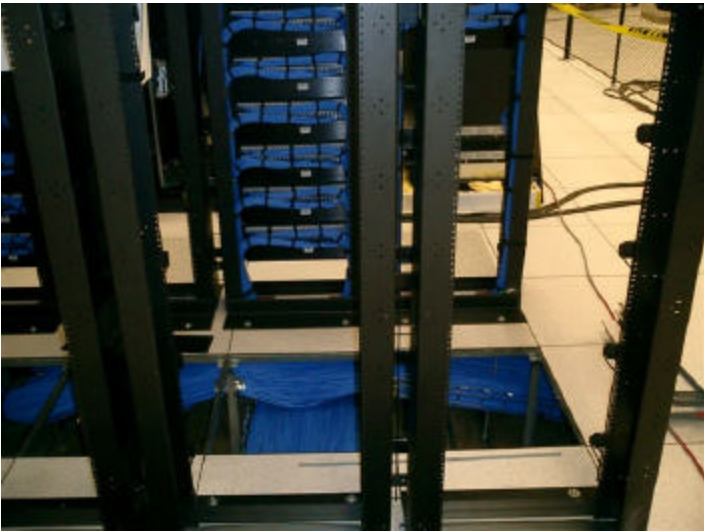
AutoCad drawings documenting your cabling infrastructure

Floor plans of computer rooms and telecommunications closets

Drawings of equipment rack layouts and wall field designs



Workmanship Examples





-Intrusion Monitoring and Security Services - Teknon provides expertise in specifying, installing and monitoring intrusion detection systems. For many customers these systems can be integrated into an existing EMCS or be installed as a separate stand alone system. All installation are monitored 24/7 with various notification options available.

-CCTV - We can advise, specify and install the latest in CCTV Surveillance equipment. From Digital storage to web based monitoring are but a few on the solutions available today. Military and federal installations utilize our recognition systems to provide the utmost in immediate identification.

-Card Access - Control and monitor access of all employees or tenants. Card Access systems can be integrated with your existing Energy Management Control System, providing a better and safer environment.

- Specialty Controls – Technology and creativity are allowing us to control almost every repetitive mechanical function in commercial and industrial buildings. Facilities management systems can be designed to integrate building services and third-party equipment into a single seamless system. We help you create a total building strategy and implement it. Working as a team, we can automate non-productive tasks and give you time to focus on your real priorities.

Teknon's

Current and Previous Customers



Allstate, Bank One, Adobe Software, ADIC, Alcon Labs, AAA, American Airlines, America West Airlines, Apple Computer, Appacian Funds, AVAYA Communications, AT&T Solutions, Battelle Northwest, Best Western Corp Office, Blood Systems, Blue Cross/Blue Shield, Casino Arizona, Cray Computers, Charles Schwab, EXPEDIA.Com, EquiFirst, Ericsson/GE Mobil, EDS, Experian, First USA, First American Real Estate, Ford Aerospace, Fujitsu, GTE, Frito Lay, Galaxy Aerospace, GLY, Goldman Sachs, Gonzaga University, Good Samaritan, Goodrich Aerospace, Hyatt Royal-Elliott Hotel, Huntington Memorial Hospital, Houston Power and Light, Howard S. Wright Construction Co., Hughes Aircraft, InteCom, Insight, King County, Legato, Lockheed, LDDS WorldCom, Mayo Clinic, Methodist Medical Center, Motorola, Memorex, VA Medical Center Dallas, Meydenbauer Center, Microsoft, Morrison-Knutsen, Microchip, MCI, National Semiconductor, Port Hueneme, NEC, Northrop Grumman, Olympus, Oryx Energy, Purdue University, Raytheon, SWB, Sabre, Southwest Gas Corporation, Sprint, San Jose State University, SMU, Netscape, Sellen Construction Co., Security Pacific Bank, Sprint, SGS Thompson, Transamerica Tower, Siemens Corporation, State Farm, Texas Instruments, 3-Com, Talley Defense Systems, Turner Construction, Texas Utilities, TRW Automotive, Norstan, UPS, USHomes/Lennar, University of Denver, University of Arizona, UPS, VA Medical Center LA, VA Hospital, Weyerhaeuser, WorldCom, Xerox

Summary



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- Teknon's corporate office is located in Tempe, AZ
 - Teknon utilizes the latest technology such as AutoCAD 2004 for project documentation, E Project for web based project management, and Accubid for clear consistent bids and proposals
 - Teknon supports a drug free environment, and is an Equal Opportunity Employer
 - Teknon employs over 100 full time employees
 - Teknon's project completion documentation includes: Hard and soft copies of test results, AutoCAD drawings, digital pictures, and manufacturer warranty documents
 - Teknon has Five Bicsi RCDD's on staff, One Bicsi Trainer, Bicsi OSP, and Bicsi LAN Specialist
 - Safety is our number one priority, Zero accidents is our goal
 - Through our vast network of partner alliances Teknon can provide a single point of contact for projects and services in all 50 states
 - Teknon continues to provide high quality workmanship at a competitive price